From: Stephen Bull [mailto:Stephen.Bull@unitedvoice.org.au]

Sent: Tuesday, 1 August 2017 9:48 AM

To: Chambers - Hatcher VP; Leigh Svendsen; kairsty.wilson@aed.org.au; samanthaf@pwd.org.au;

kerrie.langford@nds.org.au; hdickens@dsa.org.au; 'Sina Mostafavi'

Cc: Schutz, Martin

Subject: Supported Employment Services Award 2010 AM2014/286

Dear Associate and Amod

We note the direction of 10 July 2017 that any party file draft determinations in relation to variations to the above award. United Voice has filed a draft variation concerning clause 19.5 of the award on 6 October 2016 and we rely on the draft we have earlier filed.

We note that our case to vary this clause will be premised on evidence concerning the following matters.

Current superannuation arrangements under the clause often involve employees who are on or satisfy the criteria for the Commonwealth disability support pension.

The superannuation product that is routinely provided to many employees covered by the clause frequently contains an insurance component when for all practical purpose the insured has in fact actualised the contingency that the insurance seeks to cover.

We have been working with Australian Superannuation ('Aussie Super'). Aussie Super has developed a no insurance product which will be able to be used under clause 19.5 and forms part of our draft variation. The use of such a product will significantly increase the balance of persons covered by the clause if it is used as the effect default.

We are well advanced in getting evidence from Australian Superannuation. We already have some actuarial tables that indicate significant benefit from such a product.

The only amendment which we may need to make to our draft variation is that the Aussie Super no insurance product may be required to be named in the clause.

We have already been told that there is no consent to the variation and a 'live' issue will be the minimum amount. Our evidence will demonstrate the effect of varying minimum amounts.

Stephen Bull

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